
From: Michael Jones
Sent: Monday, June 1, 2020 1:39 PM
To: City Council
Subject: BNSF Repairs

Councilmembers

It was proposed at the last meeting that we renegotiate the deal with BNSF. I do not think that is worthwhile. Our current finance software allows us to easily go back to 2010 for review of payable. In that time frame (2010-2020) we have paid BNSF for one repair at a cost of \$685. This was the bill you saw at the last meeting.

We have an existing agreement with BNSF, and BNSF does not want anything from us. Our negotiating position is weak. I think we can assume that BNSF would have no motivation to negotiate a new contract which included concessions from them, and only benefit for us. Given that the cost of repairs has been low, and there is a low likelihood of a more beneficial agreement, I do not plan to pursue a new agreement with BNSF.

One other point to consider is that if there were a big incident with a lot of damage caused by a vehicle there would most likely be a police report and the driver or car owner's insurance company would be targeted for the cost of repairs.

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